

Branch:  
 2804 Gateway Oaks Dr. Suite 170  
 Sacramento, CA 95833

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
 701-404-7494

**School Performance Fact Sheet**  
**Calendar Years 2020 & 2021**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**

(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2020	534	534	171	32%
2021	473	473	250	52%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**

**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2020	534	198	124	55	44%
2021	473	285	287	39	14%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2020	4	51	55
2021	14	25	39

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2020	55	0	55
2021	39	0	39

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2020	0	55
2021	0	39

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

Branch:  
2804 Gateway Oaks Dr. Suite 170  
Sacramento, CA 95833

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2020	0	55
2021	0	39

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2020	198	198	198	0	100%
Jan – Dec 2021	285	285	285	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

Branch:  
2804 Gateway Oaks Dr. Suite 170  
Sacramento, CA 95833

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

**Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2020	18	4	6	9	2	4	5	0	0	7
2021	12	0	1	13	10	0	1	0	0	2

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information. When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

Branch:  
2804 Gateway Oaks Dr. Suite 170  
Sacramento, CA 95833

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

**Cost of Educational Program**

Total charges for the program for students completing on-time in 2020 - \$2,190 & 2021 - \$2,595.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Federal Student Loan Debt**

Students of Phlebotomy Training Specialists are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone number (888) 370-7589 or by fax at (916) 263-1897.

\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
School Official

\_\_\_\_\_  
Date

Branch:  
2804 Gateway Oaks Dr. Suite 170  
Sacramento, CA 95833

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

## **Definitions**

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- “Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- “On-time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.
- “150% Graduates” is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

Branch:  
2804 Gateway Oaks Dr. Suite 170  
Sacramento, CA 95833

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.
- “First Available Exam Date” is the date for the first available exam after a student completed a program.
- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



## **Student's Right To Cancel**

**You are entitled to receive this refund of tuition paid through attendance at the first day of class, or the seventh calendar day after enrollment, whichever is later. You as the student have the right to cancel attendance at Phlebotomy Training Specialists and obtain a refund of your tuition, minus the \$250 deposit fee. You may obtain a refund of charges as outlined in the Enrollment Agreement by notifying the corporate office of Phlebotomy Training Specialists in writing at 1971 W. 700 N. Suite 102 Lindon, UT 84042 or by email [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).**

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.